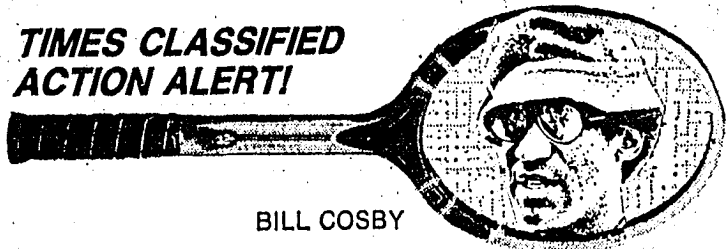


**A TIMES CLASSIFIED
 ACTION ALERT!**



BILL COSBY

Come out and watch the stars compete in **The Bill Cosby Invitational Celebrity Tennis Tournament**

April 14-15 at The Westside Racquet Club, 3084 Motor Avenue, Cheviot Hills
 Benefitting Cedars-Sinai Medical Center

DEALERS

Enjoy Operating a Business of Your Own as a Los Angeles Times Dealer

OPPORTUNITY

A Los Angeles Times home delivery dealership offers an excellent opportunity for those who want a chance for increased earnings and a better future based on their individual efforts. It's an opportunity to be your own boss and actively operate your own full time business.

LEADERSHIP

The Times is the leading newspaper in Western America and its independent dealers enjoy the results of that leadership. Already the largest in the West, The Times continues to grow and more dealers are needed to serve subscribers in an expanding market.

PROFITS

Times dealers enjoy excellent profits in a business which offers growth potential. A Times dealer is a respected member of the local business community.

You will need cash to invest, but the amount is modest compared to a business of comparable return. You will need the physical ability to handle the early morning distribution and servicing of The Times as well as the skills required to manage a business. No experience is needed, but you must have the determination and the willingness to work to meet the challenges of operating a dealership.

REQUIREMENTS

Those best qualified for success will be given consideration for future openings. There are no immediate openings; but there is a need for new dealers as future openings occur in The Times' major marketing areas in Los Angeles and Orange counties. All openings will have established circulation. Because of the limited number of openings, relocation may be necessary.

TRAINING PROGRAM AVAILABLE

You will be shown the tested methods of operating a smoothly running dealership and you will also receive practical experience in the field through a training program that is available. The training program is not required if otherwise qualified.

GET STARTED NOW

Call between 9 a.m. and 5 p.m., Monday through Friday, for an interview or to request our brochure which contains full details on this outstanding full time business opportunity.

DON CINNAMOND
 625-2345
 Ext. 1231

OR CALL THE TOLL-FREE NUMBER IN YOUR AREA

North Hollywood and
 San Fernando Valley
 788-6500

San Gabriel Valley
 443-3204

Inglewood/Hawthorne
 South Bay area
 679-2527

Orange County
 (714) 540-6161


Santa Monica
 Culver City
 839-2471

Glendale/Burbank
 246-1741

Long Beach/Downey
 639-3131

LOS ANGELES TIMES

**DISTRIBUTORS NEEDED—EXCLUSIVE OPPORTUNITY
 AUTO-HOME ACCESSORIES and CARE PRODUCTS
 \$11 BILLION ANNUAL MARKET**



SIMONIZ No Experience Necessary.  Spare, Part of Full Time

New marketing system permits man or woman to distribute multi-million \$ pre-sold advertised products for 6 major U.S. companies in the Billion \$ Auto/Home products field. Restock company secured accounts weekly with high profit, high impulse, fast repeat consumer items from: SIMONIZ, TEXIZE, DUPONT, JOHNSON WAX, HOLLYWOOD ACCESSORIES, and PREMIUM TOOLS.

NO INITIAL SELLING! INCOME STARTS IMMEDIATELY
 COMPANY FURNISHED ACCOUNTS! GUARANTEED COMPANY BUY-BACK!
 MINIMUM CASH INVESTMENT, \$1628 or \$2480, UP TO \$4160 SECURED.

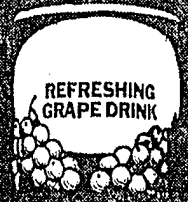
Applicant should have car, minimum of 8 spare hours weekly, reliable and eligible to assume business responsibilities within 30 days, if you meet these requirements, have the cash investment and sincerely want to own your own business, then write and include phone number to:

INTERNATIONAL MARKETING SYSTEMS, INC.
 AUTO/HOME DIV., DEPT 89
 8425 Mid-County Industrial Dr.
 St. Louis, Missouri 63114

**DISTRIBUTORS
 NEEDED**

Billion dollar industry needs now responsible men and women to service high volume beverage routes. LIMITED OPENINGS PART OR FULL TIME



NO SELLING

Company secures commercial or factory locations. No franchise fees. Completely secured investment. CASH REQUIRED \$2398. For more information call Collect N.C.B.C. Inc. Mr. Brown, 415/568-4188